Retail Management Development Internship – University of Delaware
Jan Term 2016 – Start Date 1/4/16
Paid Internship: $15.63 per hr

Who is Capital One?
Imagine a day at a typical bank. Now throw that image away—and you’ve got Capital One. As a top-10 national bank with the heart of a Silicon Valley startup, Capital One is leading the charge to change the way people bank for the better. And, as one of the most-recognized brands in America, we are in the perfect position to do it.

We are:
Analytical, Strategy- Driven Company – Combining strategy consulting disciplines directly into day-to-day operations and businesses

An Innovation Leader – Pioneering new products, pricing, risk management and marketing business strategies while focusing on the needs of the customer at all times, in all areas

Superior in Growth and Results – Exceptional record of earnings growth and one of the fastest companies ever to reach the Fortune 200

Always Positioning to Win- Consistently outperforming competition during downturn, positioned to seize opportunities created by today's digital market

Capital One Retail Management Development Internship Program
This opportunity has been designed to develop the next generation of corporate leaders and people managers. It is an experiential based program intended to engage how one approaches and influences customers, business partners and associates.

What You Can Expect
• Training and Development – A rotational program designed to expose and develop your managerial approach.
• Executive Speakers – Hear from our senior executives as they share their history and vision and offer guidance as you start your career.
• Team Building Activities – Develop relationships with intern peers, associates and executives at planned social events throughout the summer.
• Associate Presentations and Discussions – Hear from current associates as they discuss their projects, roles and how to be successful within a premier financial services organization.

As a part of the Management Development Internship Program, your projects may include:
• Spearheading creative customer initiatives in local markets
• Developing contact center associate programs
• Using digital media to promote financial service products and understand customer experience
• Identifying business opportunities to increase digital footprint in the marketplace
• Analyzing customer responses to products and services

Qualifications

Basic Qualifications
• Alumni or active student at University of Delaware
• Graduated or graduating with Bachelor’s Degree or higher between December 2015 through May 2017

Preferred Qualifications:
• Current GPA of 3.0 or higher
• Strong managerial, analytical, problem-solving and conceptual skills
• Strong interpersonal, leadership and communication skills
• Ability to work in a fast-paced, collaborative environment
• Ability to influence and drive results

To apply for this position:
1) Go to jobs.capitalone.com
2) In the “key word” field under “Search Our Jobs”, enter 787185.
3) Click on the job posting title “Retail Management Development Internship – University of Delaware”
4) APPLY!

The Assessment:
Allow yourself an hour to complete the application process; this will include the online assessment that is PASS/FAIL. Please complete the assessment in a quiet location and take your time.

Please Note: You will need to use a desktop PC or laptop to complete the assessment portion of the application. The software on a smart phone will not allow you to successfully complete the remainder of the application process.

Information Session: 10/1/15- UD Career Services Workshop Room from 4:30-5:30pm

Recruiter Contact Info:
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