### Flynn Effect 2: Political Enthusiasm

Linda S. Gottfredson, PhD School of Education University of Delaware Newark, DE 19716

Schelling Symposium, "What is Intelligence?," University of Maryland, November 19, 2007

### Flynn Effect seized as new rationale for failed policies

#### Rekindles false hope that:

- Intelligence is highly malleable
  - Despite all evidence to the contrary
- Social policy can reduce social inequality by reducing IQ differences
  - Despite a half century of failed efforts

#### Time to consider an alternative:

- Cognitive barriers are malleable
  - Focus on lowering cognitive barriers, not changing people
- Aid the most vulnerable by raising their quality of life, not by attempting to equalizing outcomes for all





### Complexity: Boon or Bane?

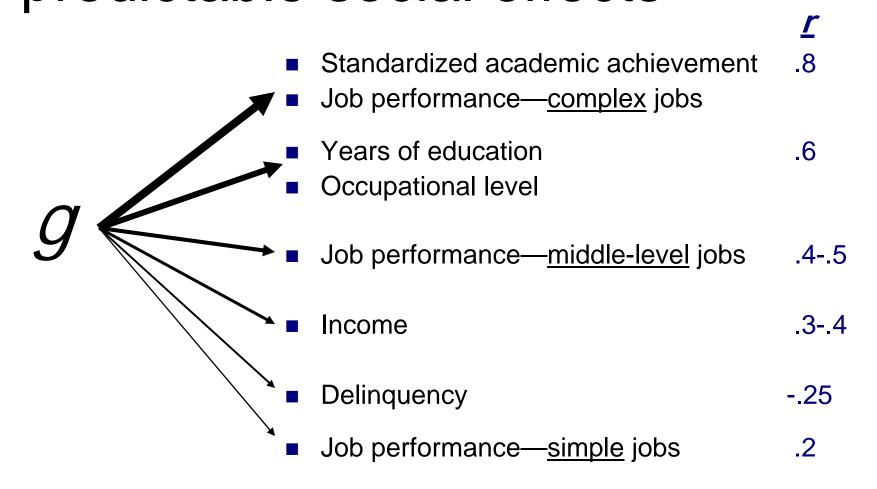
- Flynn Effect often explained as result of cultural complexity "exercising" people's minds
  - □ Presumption: Complexity cognitive growth
  - □ Presumption: Complexity is good for us

#### Stop!

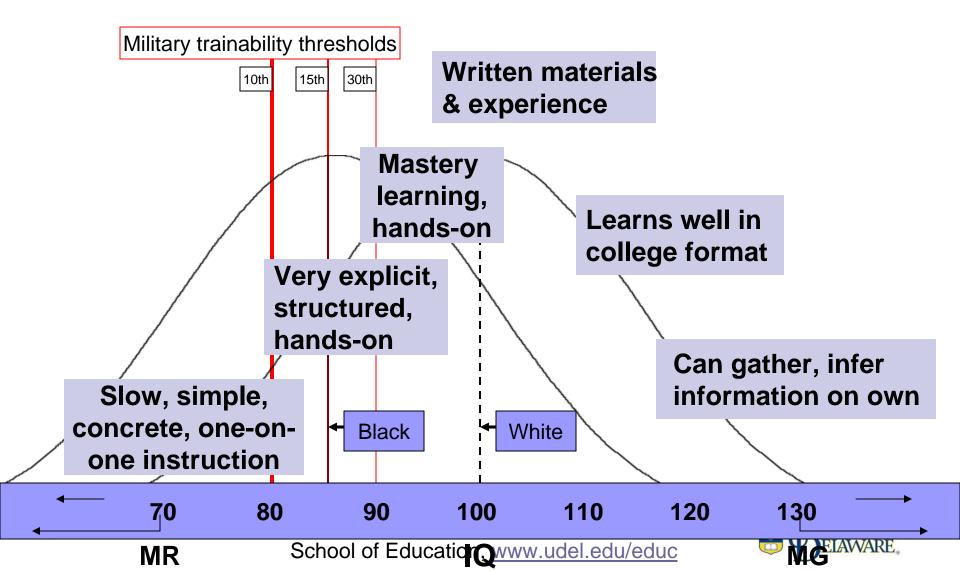
- $\square$  Reality: IQ (g) is the ability to deal with cognitive complexity
- □ Reality: Complexity ⇒ cognitive barrier
- □ Cognitive complexity enriches the lives of bright individuals, but creates roadblocks for everyone else



# Differences in *g* have highly predictable social effects

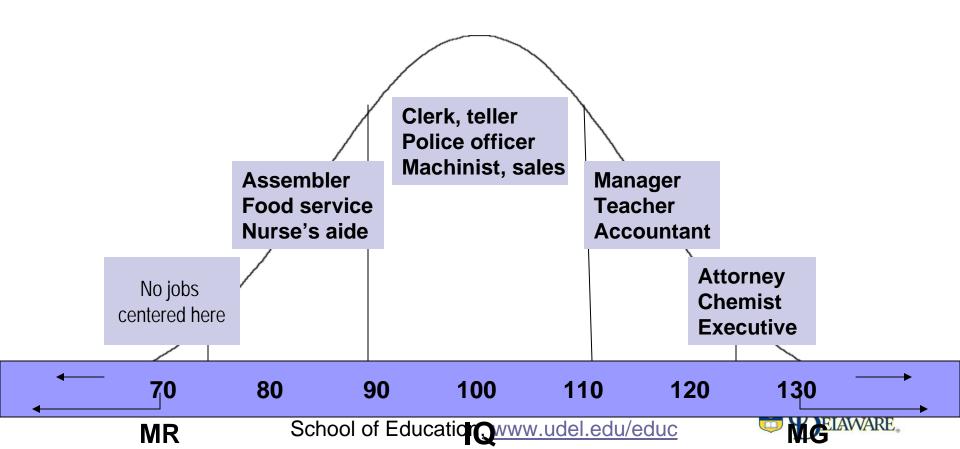


#### The effects are important



## Typical Occupations Differ by IQ Range

Typical IQ range of workers



## Effects pervade daily life: Functional Literacy (~g)

	¥	1		
NALS Level	% pop (white)	Reading grade level	dust a sample of the many tasks	
1	14%	2.5	■Total bank deposit entry  ■ Locate expiration date on driver's license	
2	25%	7.2	<ul> <li>Determine difference in price between 2 show tickets</li> <li>Locate intersection on street map</li> </ul>	
3	36%	12	<ul> <li>Calculate miles per gallon from mileage record chart</li> <li>Write brief letter explaining error on credit card bill</li> </ul>	
4	21%	16	<ul> <li>Use eligibility pamphlet to calculate SSI benefits</li> <li>Explain difference between 2 types of employee benefits</li> </ul>	
5	4%		<ul> <li>Use calculator to determine cost of carpet for a room</li> <li>Use table of information to compare 2 credit cards</li> <li>School of Education, <a href="https://www.udel.edu/educ">www.udel.edu/educ</a></li> </ul>	

## Effects pervade daily life: Functional Literacy (~g)

NALS Level	% pop (white)	Reading grade level	dust a sample of the marry tasks		
1	14%	2.5	NOT READING PER SE, BUT:		
2	25%	7.2	<ul> <li>"complex information processing skills"</li> <li>"verbal comprehension &amp; reasoning"</li> </ul>		
3	36%	12	• "ability to understand, analyze, evaluate"		
4	21%	16	g		
5	4%	<b>16+</b>	Predicts life outcomes in same pattern as does IQ		

## Effects pervade daily life: Functional literacy

NALS	% pop	% pop	Simulated Everyday Tasks	
Level	(white)	(black)	Adults aged 16+	
1	14%	38%	■Total bank deposit entry	
			Locate expiration date on driver's license	
2	25%	37%	■ Determine difference in price between 2 show tickets	
			<ul><li>Locate intersection on street map</li></ul>	
3	36%	21%	<ul> <li>Calculate miles per gallon from mileage record chart</li> </ul>	
			<ul> <li>Write brief letter explaining error on credit card bill</li> </ul>	
4	21%	4%	<ul> <li>Use eligibility pamphlet to calculate SSI benefits</li> </ul>	
			Explain difference between 2 types of employee benefits	
5	4%	<1%	■ Use calculator to determine cost of carpet for a room	
			■ Use table of information to compare 2 credit cards	
		S	chool of Education, www.udel.edu/educ	

## Effects pervade daily life: Functional literacy

<u> </u>				
NALS Level	% pop	% pop	Simulated Everyday Tasks	
Levei	(white)	(black)	Adults aged 16+	
1	14%	38%		
2	25%	37%	At high risk (National Goals Panel)	
3	36%	21%	<ul> <li>Calculate miles per gallon from mileage record chart</li> <li>Write brief letter explaining error on credit card bill</li> </ul>	
4	21%	4%	<ul> <li>Use eligibility pamphlet to calculate SSI benefits</li> <li>Explain difference between 2 types of employee benefits</li> </ul>	
5	4%	<1%	<ul> <li>Use calculator to determine cost of carpet for a room</li> <li>Use table of information to compare 2 credit cards chool of Education, www.udel.edu/educ</li> </ul>	

### Importance of Literacy (g) in Health Self-Care

Patients examine the actual vials or documents

% of urban hospital outpatients	Health literacy level		
not knowing: Many professionals have no idea how difficult these "simple" things are for others	V-low	Low	OK
How to take meds 4 times per day	24	9	5
When next appointment is scheduled	40	13	5
How many pills of a prescription to take	70	34	13
What an informed consent form is saying	95	72	22

## Accident Prevention is Cognitively Demanding: Motor Vehicle Deaths

Australian veterans followed to age 40	Death rate per 10,000	
IQ: above 115	51.3	
100-115	51.5	
85-100	92.2	
80- 85	146.7	

**2**x

3x

"People with lower IQ may have a poorer ability to assess risks and, consequently, may take more risks in their driving."



# Literacy (g) critical in self-management of chronic disease: Insulin-Dependent Diabetics

And these are their <i>simplest</i> tasks	Health literacy level		
And these are their simplest tasks	V-low	Low	OK
Signal: Thirsty/tired/weak usually means blood sugar too high	40	31	25
Action: Exercise lowers blood sugar	60	54	35
Signal: Suddenly sweaty/shaky/hungryusually means blood sugar too low	<b>5</b> 0	15	6
Action: Eat some form of sugar	<b>6</b> 2	46	27

### Health self-care is a lifelong job: What makes some jobs especially complex?

Job analysis 1 (Arvev. 1986)

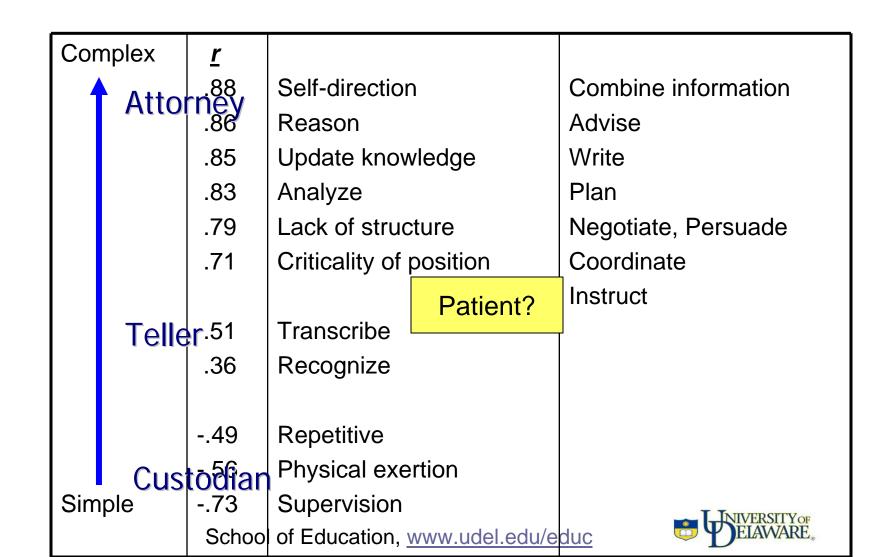
Job requirements:	Correlation with factor	
<ul> <li>Learn and recall relevant information</li> </ul>	.75	
<ul> <li>Reason and make judgments</li> </ul>	.71	
<ul> <li>Deal with unexpected situations</li> </ul>	.69	
<ul> <li>Identify problem situations quickly</li> </ul>	.69	
<ul> <li>React swiftly when unexpected</li> </ul>		
problems occur	.67	
<ul> <li>Apply common sense to solve problems</li> </ul>	.66	
<ul> <li>Learn new procedures quickly</li> </ul>	.66	
Be alert & quick to understand things	.55	





#### Specific tasks that increase job complexity

Job analysis 2 (Gottfredson, 1997)





#### Smart people make life more complex for the rest of us

(Scott Adam's "Evolution of Idiots")





## Cognitive hurdles increase with age & declining powers

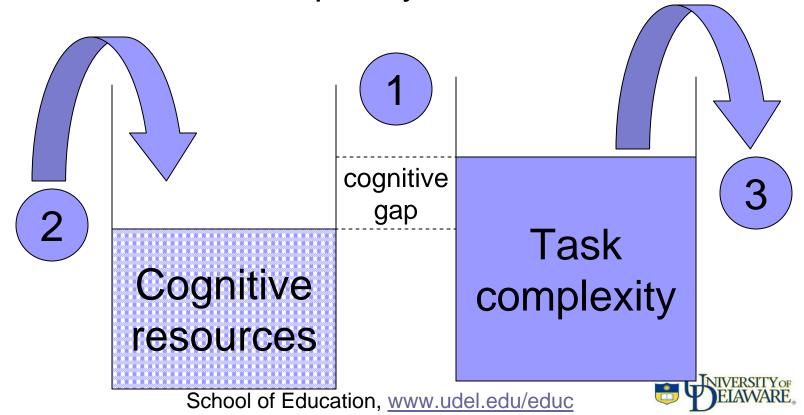


"Okay your father managed to get a mouse. Now how do we use it?"



### Complexity breeds cognitive error: We can reduce the risk of error

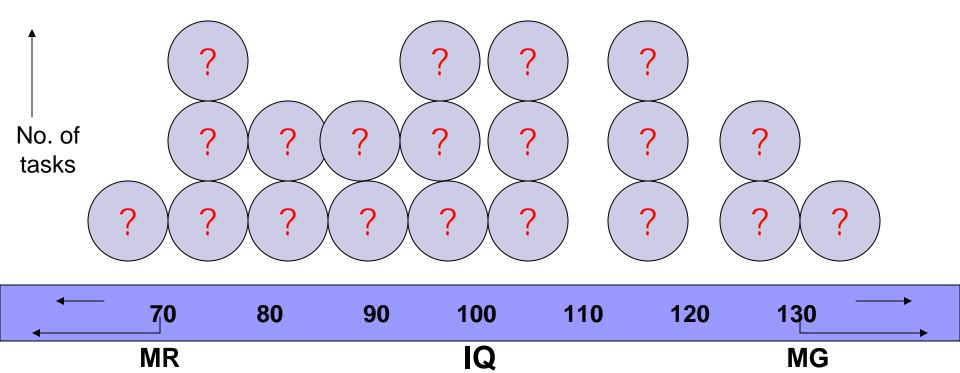
- 1. Mind the gap (between people's abilities & task demands)
- 2. Provide cognitive assistance (for the most vulnerable)
- 3. Reduce task complexity (where needless)



### Example: Can audit the distribution of cognitive hurdles in health care

Broad range is likely

And medical advances increase complexity



#### Thank you.

