



MBAs in the Federal Government

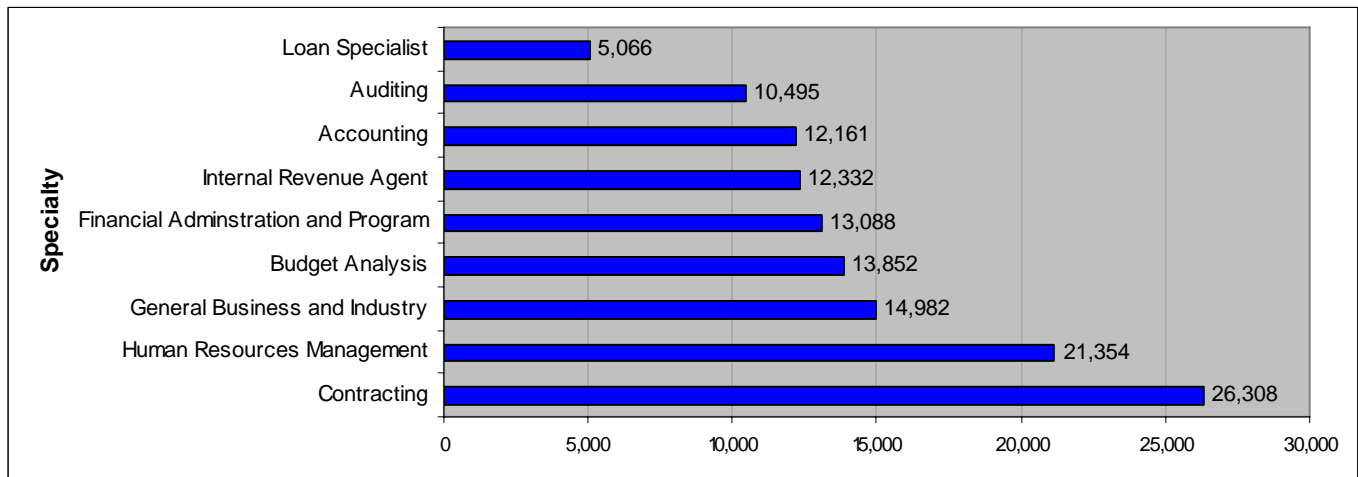
Across the federal government, there are over 200,000 individuals employed in professional career fields in business. Continue a long history of making a difference to our nation and the world.

Department	Number of Positions
Department of Defense	91,452
Department of Treasury	34,667
Department of Agriculture	12,805
Department of Veterans Affairs	7,265
Department of Interior	6,977
Department of Justice	6,626

Department	Number of Positions
Health and Human Services	5,944
General Services Administration	5,221
Housing and Urban Development	5,156
Department of Transportation	4,386
Department of Commerce	1,617
Nuclear Regulatory Commission	1,433

FEDSCOPE, AS OF MARCH 2005

In the federal government, individuals employed in business work in many fields. Here are the fields in which most work:



FEDSCOPE, AS OF MARCH 2005

Did You Know?

- ★ The median starting salary for Class of 2004 Stanford MBA students working in nonprofits or the government was \$80,000.
- ★ Stanford Graduate School of Business alumni serve throughout the federal government. Prominent Stanford MBAs currently serve as the Chair of the Commodity Futures Trading Commission, President and CEO of the Federal Reserve Bank of Texas, Deputy Inspector General of the National Science Foundation and Ambassador to Morocco.

Federal Employers Can Help You Repay Your Student Loans

Government agencies are authorized to establish programs through which they can repay certain types of federally issued, insured or guaranteed student loans as a recruitment or retention incentive for highly qualified candidates or current employees.

- ★ Agencies are authorized to help repay up to \$10,000 of a loan per year, up to \$60,000 total per employee.
- ★ An employee who receives student loan repayments must commit to remaining in the service of the federal government for at least three years.
- ★ In 2004, the federal government provided 3,000 employees with \$16,424,366 in loan repayment.

Business Job Profiles in the Federal Government

Here are examples of recent job openings. Explore and apply now at www.usajobs.opm.gov

Contract Specialist

Salary Range: \$88,369-\$114,882 per year

Duty Locations: Many Locations

Summary: The **Department of Homeland Security** safeguards the American homeland at and beyond the border, protects the public against terrorists and the instruments of terror, and enforces the laws of the United States while fostering economic security through international trade and travel.

Major Duties: Responsible for the acquisition of equipment and services of significant importance to the Bureau of Customs and Border Protection. This includes responsibility for solicitation, negotiation, administration, closeout and termination of purchase orders and contracts. Also responsible for providing technical advice, guidance and legal interpretation in all aspects of contracting. May also serve as lead negotiator, planning negotiation strategy, coordinating strategy with negotiation teams and leading negotiations.

Financial Management Specialist

Salary Range: \$ 43,365.00 - \$56,371 per year

Duty Locations: Washington, DC

Job Summary: Begin a challenging career with the **U.S. Department of Labor** (DOL), and you will help shape the workforce of tomorrow. DOL offers rewarding opportunities to contribute to a noble mission; to serve and protect American workers, prepare them for new and better jobs, and to ensure the safety and fairness of American workplaces. Visit: www.dol.gov/dol/jobs.htm

Major Duties: Monitor financial progress of Occupational Safety and Health Administration Purchase Orders related to fixed price items or purchases of similar complexity, and follow their progress from inception to completion.

Prestigious Business Fellowship Opportunities

Presidential Management Fellows

The Presidential Management Fellows program is designed to attract to the Federal service outstanding men and women from a variety of academic disciplines and career paths. Any graduate student entering his or her final year of study is eligible to apply for this two-year program, during which successful applicants will experience a variety of postings within a federal agency. To learn more about this competitive program, visit www.pmf.opm.gov.

Department of Labor MBA Fellows Program

The Department of Labor is seeking individuals with a master's degree and business administration skills interested in exploring a career in public service. During their two-year tenure at the Department of Labor, fellows will create an individual development plan and participate in mentoring, career development, shadowing and networking activities. Rotational assignments in areas such as budgeting, financial management, human resources, IT and procurement ensure that fellows will gain valuable and diverse experience.

Great Opportunities for HR Generalists at the CIA!

HR generalists provide HR leadership and expertise, develop diverse HR improvement processes, and devise problem-solving programs and strategies on corporate HR issues. You will consult with and educate managers on employee relations issues, organizational development, performance management, and employee development. Qualifications: B.A. in Human Resources or BA/BS in business management with a minor/specialty in HR. A GPA of at least 3.0/4.0 is desirable. Starting salaries are competitive and range from GS 9-10 (year 2003 salary table: \$39,597 - \$56,689), depending on qualifications and experience. www.cia.gov/employment/professional.html

Training Opportunities with the U.S. Air Force. The U.S. Air Force has two civilian training programs for business students and recent graduates. Recruiting is ongoing for budget analysts, auditors, accountants, and financial management specialists at Air Force bases around the nation. Get the details at: www.afpc.randolph.af.mil/cp/fmcp/paqweb.htm.

Find and Apply for Federal Jobs Online

Call to Serve at www.calltoserve.org spreads the word to job seekers about the opportunities and rewards of federal service. Its educational networks and library of handbooks connect those looking to make a difference through public service to resources on federal jobs.

USA Jobs at www.usajobs.opm.gov is a great place to begin your job search. Because it is administered by the U.S. Office of Personnel Management, the federal government's human resources agency, it has a frequently updated listing of federal job openings. You can also build your resume and learn about the federal jobs that best match your interests.



The Partnership works to make the government an employer of choice for talented, dedicated Americans through educational outreach, research, legislative advocacy, and hands-on partnerships with agencies on workforce management issues.
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