

William Career

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Objective Seeking a professional position in sales that will utilize strong work habits and communication skills.

Education **Bachelor of Science in Business Administration** May 2010
University of Delaware, Newark, DE
Major: Marketing, **Minor:** Management
GPA: 3.1/4.0
Related Courses: Sales Management and Selling, Advertising Management, Buyer Behavior, International Business Management, Management and Organizational Behavior, Accounting I and II

Skills Microsoft Office (Word, PowerPoint, Excel, Access, Publisher),
Conversant in Spanish, Excellent written and oral communication

Experience **University of Delaware Baseball Team** 2006-Present
Full Scholarship Athlete

- Work with team members to achieve common goals
- Develop strong work habits through rigorous year round training program
- Comfortable working in high pressure situations
- Participate in HENS (Helping Each Newcomer Succeed) Program to mentor incoming student athletes
- Participate in community-based projects for youth

Prince George's Sport and Learning Complex 2006-2009
Instructor

- Created a positive learning environment for children ages 3-14
- Motivated and challenge children to reach and exceed potential through detailed instruction
- Assisted students with special needs

Activities

- Presidents Cup 2007, 2008 (Highest athletic team GPA)
- Business Student Association (2008-Present)
- Student Management Society (2007-Present)
- Student Athletic Advisory Council (2006-Present, Treasurer)