

PANEL #1

Marketing Yourself: What Makes You Unique?

ALEXIS LEYH 
JPMorgan Chase & Co.

Finance

Alexis Leyh is a 2009 graduate from the University of Delaware, who earned a B.S. in Finance from the Lerner College of Business and Economics. While at the university, Alexis was treasurer of Net Impact, an undergraduate registered student organization that promoted socially responsible business practices. In addition, Alexis was an active member of the Financial Management Association and the National Honor Society.

Alexis's professional career began at JPMorgan Chase & Co. as a Finance Summer Analyst in 2009 and upon graduation, she entered the Finance Analyst Development Program. During her time at JPMorgan Chase & Co., Alexis has had the opportunity to work in various roles. She was a member of the Futures & Options Accounting team, the Process Improvements team, and the Project Management Office - General Ledger team. Alexis is currently responsible for executing large infrastructure projects within the firm, specifically those impacting the bank's general ledger.

In addition to her daily role, Alexis is a member of Association of Latino Professionals in Finance and Accounting (ALPFA). She looks to engage in more volunteer activities with the company and enjoys gymnastics, animals, and travel.

BEVERLY FLETCHER
Discover Financial Services

Marketing

Beverly Fletcher serves as a staffing manager with Discover Financial Services, located in New Castle, Delaware. Beverly received her Bachelor's degree in Marketing from Delaware State University and holds a Masters degree in Human Resources Management from Wilmington University.

In addition, Beverly is the co-owner of Walt's Flavor Crisp Chicken Express in Wilmington, Delaware. Beverly enjoys providing career development insight and believes that "One can achieve ANYTHING if they first believe they can".

JOE FINNEY 
Target

Leadership

Joe Finney is a May 2009 graduate of the University of Delaware. He is an Executive Team Leader - Overnight Replenishment for the Brandywine Target Store, located in Wilmington, Delaware. His main responsibility is delivering on Target's mission statement of driving sales profitably. He ensures that products are both fresh and in stock for Target's guests.

Rachid Stoury is a 2007 graduate of the University of Delaware, where he doubled majored in Accounting & Management Information Systems. Outside of academics, Rachid was very active in several student organizations: the Excel, Yallah and Accounting Honors Society to name a few. In addition, Rachid received a full football scholarship for both the University of Delaware (UD) and West Virginia University (WVU) Mountaineers. Wanting to be closer to home, Rachid transferred from WVU to UD in 2003.

In 2007, Rachid began his professional career at PricewaterhouseCoopers (PwC) as a Tax Consultant in New York City. He is currently a Technical Research and Development Tax Consultant Specialist. Rachid focuses on helping his clients quantify the R&D credit computation to improve cash flow, increase earnings per share and improve their effective tax rate. He also works on FAS 109 provisions and other Tax Project Delivery Project (TPDG) offerings. In addition to handling his daily work responsibilities, he leads various recruiting and diversity initiatives for PwC. Rachid has been very active recruiting alumni with both UD and NYU recruiting teams since 2007.

In May of 2007, he was awarded the University of Henry J. Donnelly Memorial Achievement. He was also named to the Atlantic 10 Conference All Academic team in 2006 and 2007. In addition, Rachid was a regular dean's list student both at West Virginia University and the University of Delaware.

PANEL #2

Lead and Succeed: Developing Leadership Skills

KRISTEN ABERNATHY 
JPMorgan Chase & Co.

Finance

Kristen Abernethy graduated from the University of Delaware in 2009 where she majored in Finance and minored in Economics. In May 2008, she began a summer internship at JPMorgan Chase & Co. and was introduced to the Investment Banking world.

After graduation, Kristen continued her professional career in investment banking at JPMorgan Chase & Co. as a first-year analyst. She was given the opportunity to live in London for two months and participate in a Financial Control process that was being migrated from London to Delaware. Since her return, Kristen and her team have been responsible for the Global Financial Control of Exotics Credit Hybrids.

At JPMorgan Chase & Co, Kristen is actively involved in ALPFA (Association of Latino Professionals in Finance and Accounting). She currently serves as Chair of Student Affairs and is in the process of creating a University of Delaware ALPFA Student Chapter. She also participates in volunteering efforts which include - painting the Neighborhood House, Inc. in Wilmington, local food and clothing drives, and working at the upcoming American Girl Fashion Show in March. Kristen has learned that hard work is essential for success and to never turn down a challenge.

CHRISTIAN CHURCH 
Macy's

Business Administration

Christian Church, a native of Wilmington, Delaware, graduated in 2007 with a BS in Business Administration and a concentration in Marketing from the University of Delaware. While attending University of Delaware, Christian was an active member of the EXCEL Business Program, and volunteered many hours to the Beautiful Gate Aids Outreach Ministry in Wilmington, DE.

Shortly after graduation, she attended a UD Job Fair and had the opportunity to begin what would become a successful career as a Group Sales Manager for Macys, Inc. Throughout her tenure with the company, Christian earned two promotions and currently is positioned as the Fine Jewelry Group Sales Manager. While at Macys, she has held several other positions including MIC (Manager in Charge) of Partners in Time, a community service based initiative, MIC of Star Rewards, a loyalty program initiative, and co-lead for Macy's Annual Shop For A Cause Day, raising well over \$20,000 to benefit the Go Red for Women foundation that supports the research for heart disease.

In the near future, Christian plans to attend graduate school to pursue a Master's in Public Administration. Through this instruction, she plans to develop the skills to manage relationships between local and national non profits within the corporate business world.

TERRY LAI
Ernst & Young

Finance and Business Management

Terry Lai is a third year audit senior from the Ernst & Young's East Central Subarea Assurance Services, based in Philadelphia, PA. Terry has served various public and non-public clients during his time with Ernst and Young. His current primary clients include Siemens and Sunoco. In addition, Terry is one of the Diversity Champions from the Ernst & Young's East Central Subarea and co-chairs the Ernst & Young's Pan-Asia Group Marketplace Committee. Outside of work, Terry co-chairs the VP of Student Affairs of the Philadelphia Chapter of ASCEND, which is a professional organization dedicated to enabling its members (professionals and students), business partners and the community leverage the leadership and global business potential of Pan-Asia professionals.

Terry received a Bachelor of Science in Finance and Business Management from Villanova University and a Master of Science in Accounting from the University of Notre Dame. Terry has also earned a Certified Public Accounting license and currently resides in Wayne, PA.

MANOJ PHILLIPS 
Keller Williams Realty

Operations Management

Manoj K. Philip is a 2006 graduate of the Alfred Lerner College of Business and Economics, where he majored in Operations Management and minored in Management Information Systems.

Upon graduating from UD, Manoj worked for Agilent Technologies where his chief responsibilities were to purchase materials and manage inventory levels. While working for Agilent, he obtained his real estate license and became a part-time licensed REALTOR® with Keller Williams Realty. While serving as a REALTOR®, Manoj also worked as a contract consultant at Endo Pharmaceuticals and Siemens Healthcare Diagnostics in the areas of procurement and supply chain management.

Manoj has found his passion and is currently working full-time as a REALTOR® with Keller Williams Realty. He genuinely enjoys serving people as they journey through the processes of buying and selling homes. He is using his real estate experiences as an avenue to achieve his ultimate professional goal: to be an exotic car dealer. Manoj is the Co-Chairman of the La Raza Alumni Association and is also a satellite representative of the UD Alumni Association. While at UD, Manoj served in a leadership role for the Entrepreneurship Club, Gospel Choir, and HOLA.

EMMANUEL BARNOR 
AAA Mid-Atlantic

Economics

Emmanuel Barnor is a 2008 graduate from the Lerner College of Business & Economics, who majored in Economics with a minor in Management Information Systems. He is currently employed by AAA Mid-Atlantic and works with the Information Technology Group on large projects involving AAA Insurance products. Prior to joining AAA-Mid Atlantic, Emmanuel served as a Software Engineer for Miles Technologies in New Jersey.

On campus, Emmanuel was active in a number of student organizations & programs including the Delaware African Student Alliance, Each One Reach One, and the UD Club Soccer team. In addition to enjoying working with data warehouses, database and reporting technologies, Emmanuel is an avid Indianapolis Colts fan. He is still recovering from the Super Bowl, but looks forward to seeing the Orlando Magic in the NBA Playoffs and Ghana at the 2010 FIFA World Cup this summer. In his spare time, Emmanuel serves as a coach on the Real NJ Youth Soccer team.

SUJATA K. BHATIA 
DuPont Company

Biology, Biochemistry, & Chemical Engineering

Sujata K. Bhatia graduated Summa Cum Laude from the University of Delaware with Bachelor of Science degrees in biology, biochemistry, and chemical engineering, and a Master's degree in chemical engineering. After graduating, Sujata attended medical school at the University of Pennsylvania, where she earned her MD and PhD in bioengineering in 2003.

After completing her MD and PhD, Sujata joined the DuPont Company as a Medical Research Scientist in Biochemical Sciences and Engineering. At DuPont, Sujata has worked on projects to develop polymers for biomedical materials applications, as well as nutritional supplements for health and wellness. From 2003 to 2008, her projects included the development of bio-adhesives for wound closure, and development of polymers for interventional medical devices. In 2008, she was promoted to Research Associate and in 2009; she took a year-long assignment in DuPont's Intellectual Assets group, where she worked to generate licensing revenue from the company's life sciences technologies. Since 2010, she has been working with DuPont's Applied Biosciences unit to develop omega-3 fatty acids for heart health.

At age 27, Sujata was selected to participate at the national level in the U.S. Frontiers of Engineering Symposium and later was given the opportunity to participate in the 2006 Japan-U.S. Frontiers of Engineering Symposium. This honor is given to the nation's top 30 engineers ages 30-45 and at the time, Sujata was only 28.

Sujata is proud to be a Blue Hen and has remained involved with the UD community. She participates as a mentor in the UD Women in Engineering mentoring program as well as the UD Howard Hughes

Medical Institute program. She serves on the Board of Directors of the UD Engineering Alumni Association. In 2006, she was awarded the University of Delaware's Presidential Citation for Outstanding Achievement. She was inducted into the Hall of Fame of Delaware Women in 2007. She also received the Strong, Smart, and Bold Award from Girls, Incorporated of Delaware in 2009.

EMEKE IGWE 
The Killino Law Firm

English

Emeka Igwe is a 2002 graduate of the University of Delaware, where he majored in English with a concentration in Business and Technical Writing. In addition to academics, Emeka was a member of the Delaware Student African Association as well as a member of the University of Delaware Track Team. After graduating from the University of Delaware, Emeka attended law school at Widener University School of Law where he earned a Juris Doctorate degree in 2005. In 2007, Emeka received his LLM (Masters of Law) in Trial Advocacy at Temple University's Beasley School of Law.

Emeka began his legal career as an Assistant District Attorney with the Philadelphia District Attorney's Office in 2005. As an Assistant District Attorney, he prosecuted major felony cases including rape, attempted murder, robbery and burglary, possession with the intent to deliver, and gun possession crimes. After leaving the District Attorney's office, Emeka worked at Allstate Insurance Company. While there, he quickly established his reputation as a premier trial attorney. While there, *he never lost a jury trial case*. Several of Emeka's winning verdicts were published in Verdict Search Magazine.

Currently, Emeka works with The Killino Law Firm, a premier Plaintiff Personal Injury Firm in Philadelphia where he specializes in auto accidents, medical malpractice, catastrophic injuries and wrongful deaths. Emeka is a member of the Philadelphia and Pennsylvania Trial Lawyer Association. He is licensed to practice law in the states of Pennsylvania and New Jersey, and in the District of Columbia. He is also licensed to appear before the United States District Court for the Eastern District of Pennsylvania, United States Court of Appeal for the Third Circuit, and the Supreme Court of the United States.

ANIKA SMITH 
St. George's Technical High School

Education

Anika Smith is a 2005 graduate from the Master of Education program for science instruction at the University of Delaware. In addition, Anika holds bachelors' degrees in Chemistry and Fine Art from Cheyney University.

After receiving her undergraduate degrees, Anika pursued working for a childcare center which inspired her to pursue her master's in education at Delaware. A native of Trinidad & Tobago, Anika currently serves as a first-year Science Instructor at St. George's Technical located in Middletown, DE.

Senior Success Strategies Panel

LAUREN BELLO

College of Arts & Sciences

Black American Studies

Lauren Bello is a graduating senior at University of Delaware, where she is majoring in Black American Studies and is a member of the NUCLEUS Program. Lauren currently works at Saint Francis Hospital in Wilmington, DE as a certified nurse's assistant. After graduating from the University of Delaware, Lauren plans to pursue her goals of becoming a Registered Nurse and one day opening up a health clinic.

CHRISTINA BRYAN

Lerner College of Business & Economics

Marketing

Currently a senior at University of Delaware, Christina is a Marketing major and International Business minor. She looks forward to a career combining both fields. Born and raised in Brooklyn, New York, her parents have always encouraged her to succeed and to always put academics first. In high school, Christina graduated 9th in her class and has continuously strived to achieve academic success. While in college she studied abroad in Europe where she was able to visit places such as Amsterdam, Germany, Paris, Scotland, and England as well as take courses such as International Accounting, and Global Issues in Information Technology.

Currently, Christina serves as the Vice President of Dark Arts Performing Dance Co. as well as Chapter Orientation Advisor of Lambda Theta Alpha Latin Sorority Inc. Both positions give her the opportunity to demonstrate her leadership skills, and put on programs that are beneficial to the community. Christina enjoys being a active member in both organizations and believes the skills she has acquired will help her achieve her career goals.

KRISTOPHER DEWBERRY

College of Agriculture & Natural Resources

Pre-Veterinary Medicine & Biosciences

Kristofer Dewberry is a third year Pre-Veterinary Medicine and Biosciences major with minors in Biology and Wildlife Conservation. He plans to continue his education upon graduation from University of Delaware at a veterinary college to pursue both a PhD and a DVM. With these degrees, he plans to obtain a career in the public sector with a focus on Zoonotic diseases.

In the previous summer he conducted research underneath Dr. Parcells as both a member of the College of Agriculture and Natural Resources (CANR) Summer Institute and as a McNair scholar. For the last two years, Kristofer has been a Career Ambassador through the UD Career Services Center, as well as a member of the Wildlife Society, and a member of the Fencing Club. His most rewarding experience while attending the University of Delaware is taking advantage of the many opportunities that have helped him realize his goals and direct him on how to obtain them. It was last year's Multi-Ethnic Career Development Conference that led to his involvement in the Career Ambassador Program through the Career Services Center.

Pat Williams Jeffery holds a B.A. in English Education from Bucknell University and an M.A. in English from UD. She has been teaching, advising, and mentoring for 38 years, with 34 of those right here at the University of Delaware. An academic advisor with the University Studies Program, she is also a longtime active member of the National Academic Advising Association (NACADA) and a member of its Multicultural Concerns Commission. She has presented programs regionally and nationally on decision-making, advising athletes, training faculty advisors, how to deal with difficult people, and most recently, “Zen” Advising. An experienced writer and editor, Pat helped produce a national academic advising news publication for 6 years, has won awards for her short fiction, and is a published poet.

Pat tells us that she is one of the lucky ones—she loves her job—and that nothing delights her more than helping students get to where they want to go on their academic paths and finding the major that’s right for them, as well as get the experiences they need to do well in the world. She notes that she is very proud of the following: her adult children - both successful UD grads; son Joe, an inner city teacher and jazz musician, and daughter D’Arcy, a Magna Cum Laude graduate of the Class of 2009 who teaches swing dance in the Scrounge Friday nights and is currently applying to medical school; her two grandchildren, James Patrick (5) and Charlie (3); and finally, her Native American heritage, of which she is very proud indeed . If you ask, she will tell you stories.